



## HEAD OF FUNDRAISING

Leading delivery and development of all StreetlightUK Grant funding, Including Fundraising and Income generations schemes.

<b>Role Description:</b>	Head of Fundraising
<b>Contract hours:</b>	10hrs per week
<b>Location:</b>	Flexible Home Working (Linked to London Bridge Office)
<b>Reporting to:</b>	CEO
<b>Salary:</b>	£28,210 - £30,030 (fte) depending on experience

Do you want to make a difference and be part of an organisation that has been supporting victims of sexual violence and exploitation for 10yrs!

This is a unique opportunity to work for an award winning Charity, at an exciting time of expansion as our Head of Fundraising. You will play a pivotal role in delivering and developing StreetlightUK's Grant and Fundraising capacity. Working directly for the CEO for 10hrs a week – the role offers flexible home working for an experienced Grant Fundraiser or “story teller” and will help shape our funding strategy and pipelines for expected income generation in line with our long and short term strategic vision.

The role benefits from a competitive salary, pension and annual leave, as well as 4 wellbeing staff days. It will also provide opportunities to grow and develop your career, achieve a healthy work life balance and to be recognised for the great work you do.

### PURPOSE OF THE ORGANISATION

1. Ending sexual exploitation and violence towards women involved in prostitution.
2. Recognizing the barriers to exit and providing women in the sex industry with direct support, enabling fresh choices to overcome these.
3. Shifting the burden of the law in the UK by influencing policy, practice and public discourse in the UK, alongside survivors regarding prostitution.

### PURPOSE OF JOB

The post holder will work with the CEO to develop project concepts and proposals and to make detailed applications for funding from Grant Making Trusts and Foundations and Institutional Donors, (e.g. Local Authorities and Statutory bodies in the VAWAG sector).

## KEY DUTIES

- Take a lead on the research of new income streams with an emphasis on Institutional Donors, Trusts and Foundations.
- Write and coordinate the submission of funding applications to Institutional Donors, Trusts and Foundations (in collaboration with CEO).
- Lead on the account management of Institutional Donors, Trusts and Foundation partnerships ensuring regular contact, updates and reports are provided.
- To generate income from Institutional Donors, grant-making trusts and foundations across a number of projects to agreed targets with a focus on large grants (+£60k).
- To develop a deep understanding of StreetlightUK's work to identify key matches with Institutional Donors, Trusts and Foundations who will be aligned with our work.
- To prepare compelling high quality funding proposals that are strategically relevant and attractive to new and existing Institutional Donors, trusts & foundations.
- To develop and maintain excellent relationships with a portfolio of Institutional Donors, Trusts and Foundations, providing personal stewardship through face-to-face meetings, regular communications and high quality reporting.
- Manage the pipeline of all StreetlightUK's funding applications ensuring all internal and external deadlines are met.

## GENERAL DUTIES

- To represent StreetlightUK at meetings and with other NGO's / sexual violence related organisations / potential donors as appropriate.
- To promote all StreetlightUK's policies including Equal Opportunities Policy, Confidentiality, Safeguarding and Vulnerable Adults Policy, etc. and abide by these at all times.

KEY RELATIONSHIPS INTERNAL:	EXTERNAL:
CEO Finance Assistant Finance Sub Committee Chair	Institutional Donors Grant Making Trusts & Foundations

## SKILLS AND EXPERIENCE

### PERSON SPECIFICATION

- At least two years' experience of Institutional Donors, Trusts and Foundations fundraising in an established charity, or relevant transferable skills.
- A proven track record in writing successful high value fundraising proposals and budgets that secure funding from Institutional Donors, trust and foundations.
- A thorough understanding of best practice in applying to Institutional Donors, trusts and foundations.
- Excellent project management and coordination skills.

- A good understanding of issues relating to Violence Against Women and Domestic Abuse.
- Ability to write well-researched, compelling and convincing, creative, tailored, Institutional Donors, trust and Foundations applications.
- High levels of numeracy and previous budget preparation experience.
- Staff management experience (desirable).
- Direct experience of the charity sector.

## DESIRABLE:

- Experience of working within the criminal justice system and/or Health/Exiting prostitution (please state).
- An understanding of how statutory bodies such as the police and Local Authorities operate.
- Experience of service user involvement.
- Working in a trauma and gender informed approach.
- Experience of working with Local Authority services.

## PERSONAL ATTRIBUTES AND QUALITIES

- Excellent oral and written communication skills in English, including report writing.
- Ability to work on own initiative to deadlines and within a small, integrated team.
- Commitment to Vision Aid Overseas charitable ethos.
- Understanding of visual impairment and blindness issues and a passion and interest in health care for developing countries.
- Good diplomatic skills & cross-cultural sensitivity.

## TEAM WORKING

- 1) Attend relevant staff and internal meetings, as needed.
- 2) Attend Staff Wellbeing days (in London and Sussex) and any other training provided.
- 3) Work safely and considerately in Streetlight UK's London Bridge Office (when not working remotely).
- 4) From time to time the contract worker may be required to perform other duties commensurate with their role and abilities, as reasonably required, to facilitate the smooth running of the charity.

## SUPERVISION

- 1) Commit to supervision and performance management sessions with your line manager.
- 2) Commit to a good working relationship with the whole StreetlightUK team (based in London and Sussex) supporting the healthiness of the wider team.

## FURTHER INFORMATION FOR APPLICANTS

### EQUAL OPPORTUNITIES

StreetlightUK sets a high standard for its contract practices and its work. Many of our roles are restricted to Female applicants only, however people are recruited based on their merits, skills and abilities. We work towards ensuring that no job applicant receives less favourable treatment on the grounds of racial group, origin or nationality, disability, marital status, age, sexuality, political, religious beliefs or trade union activity.

### STREETLIGHTUK ETHOS

We are a charity inspired by Christian values that are foundational to the way we work. These values are core to our organisational culture and shape our working practices and service delivery.

This means:

- Compassion motivates us, and we seek to serve people who are often marginalised and misunderstood by society to the best of our ability recognising the inherent value of each individual we encounter. Jesus showed this humility and conviction throughout His life, and we continue to be inspired and invigorated by His example and message.
- Whilst these are our organisation's core beliefs, we will never look to impose them on anyone.
- We are committed to social justice and opposed to all forms of discriminatory practice.
- By offering support we seek to show options, and increase an individual's capability to make positive decisions for themselves.

Anyone looking to join StreetlightUK teams, either as staff, or in a voluntary capacity must respect this ethos and will be expected to work within this framework to assist the charity towards achieving our vision of exposing and ending sexual violence and exploitation of women.

At StreetlightUK, we come into contact with groups of individuals from various perspectives on prostitution/selling sex. We recognise that the routes into prostitution and women's experiences of the sex industry vary but we view prostitution as a form of 'violence against women and girls' (VAWG) due to the harm we have found to be inherent.